



LEXUS OF MOBILE

# Dealer Checklist

## WHAT TO BRING

- Your driver's license
- Proof of car insurance
- Proof of income
- Method of payment
- Your social security number

## TRADING IN YOUR OLD VEHICLE

- Documents for trade-in (title, registration, current loan paperwork)
- All sets of trade-in vehicle's keys

## WHAT TO PAY ATTENTION TO DURING YOUR TEST DRIVE

- Get comfy in the driver's seat
- Pay attention to the feel of the ride
- Try out various features inside and out
- Test out the parking and visibility in different environments
- Don't rush!

## FINAL STEPS IN THE CAR-BUYING PROCESS

- Review the paperwork carefully before signing
- Remember your new keys and thank the people you've been working with!



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